



*ET Logistik – Logistics Service Provider on it's way to Sustainability*

## Welcome at TransInvest Holding AG

**TransInvest** is a renowned international group offering top quality and complex forwarding services in road, rail, air and sea cargo transport including full spectrum of logistic services. TransInvest is based in St. Gallen/Switzerland.



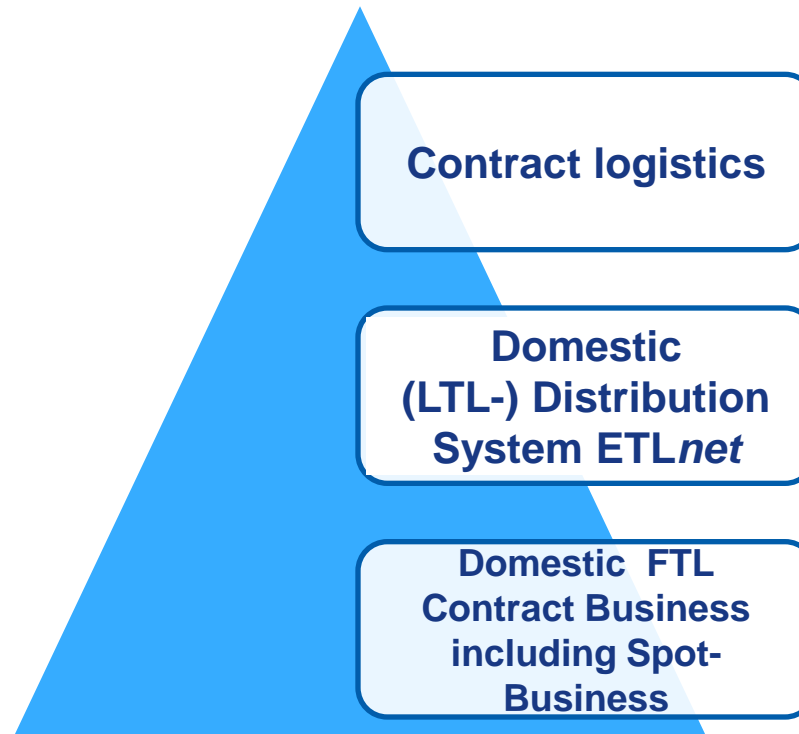
**ET Logistik Sp. z o.o.** was founded in 1995 as a subsidiary company of TransInvest Group. Currently ET Logistik Sp. z o.o. counts over 10 branches covering the entire territory of Poland.

## ET Logistik Spółka z o.o.

At the moment, **ET Logistik Sp. z o.o.** in Poland employs about 450 specialists, providing full range of modern logistics and forwarding as well as customs services. We offer also consulting services in any field of the logistics, transport and warehousing business and any geographical locations from a regional service up to the global one. Our employees work for you in 10 branches including 6 logistics centers.



## Fields of activities – standard version



## Fields of activities – potential extension

### Contract logistics services

In order of local customers



In order of the international network

### Domestic Distribution Network (country wide)

Service of national shipments



**STANDARD / PREMIUM** service of international shipments (as a part of the international distribution network)

### NATIONAL / INTERNATIONAL Full Truck Load Business

Contract Business including Spot-Business carried out using mostly 3rd party capacities and a trucks of own fleet



Establishing of own fleet to implement the concept of the Advanced Truck Load Firms

## Warehouse capacity 77 400 sqm



## Logistics & Warehousing

- Full warehousing services (stocking, warehouse management and control, consolidation, co-packing, co-manufacturing, labeling),
- ETLnet distribution system in Poland for wide range of products (groceries, pharmaceuticals and other sensitive goods),
- LTL and FTL transport,
- Distribution centers in Jaworzno-Jelen (14 000 sqm), Piotrkow Trybunalski (23 000 sqm), Poznan (7 500 sqm), Pruszkow (4 500 sqm), Wola Rakowa/Lodz (15 920 sqm) and Wroclaw (4 500 sqm),
- Organization of goods' deliveries to warehouses and other B2B customers
- Quantity and quality control,
- „Just-In-Time” deliveries,
- Waste utilization,
- Issuing document on behalf of the goods' owner,
- Logistics consulting.

## Logistic Centers - locations



**Logistic Center in Jaworzno - Jeleń**



**Logistic Center in Wola Rakowa**

## Logistic Centers – locations [2]



## Domestic Distribution Network ETLnet...

... offering the high quality of services provided by on road transport in the entire territory of Poland.



## Domestic Distribution Network - ETLnet

Commodities distribution organization to over 1'700 posts all over Poland runs Monday to Saturday with a standard 24/48h service.

**Operating start:** 2003

**Market position:** strong; product with the complete net of terminals on terrain of whole country,

**Fleet (own and subcontracted):** about 200 trucks (scheduled connections from/to terminals) and about 400 vehicles with payload up to 7 ton,

**Domestic network:** 6 HUB's; 15 regional-terminals, 2 sub-terminals

**Key sectors:** FMCG; industry,

**Shipments/units:** about 100 000 paletts per month

## ETLnet – domestic distribution lines

### 2006 (9 localisations)

Jaworzno  
Poznań  
Pruszcz Gdański  
Pruszków  
Rzeszów  
Szczecin Wola  
Rakowa k. Łodzi  
Wrocław  
Zielona Góra

### 2007 (13 localisations)

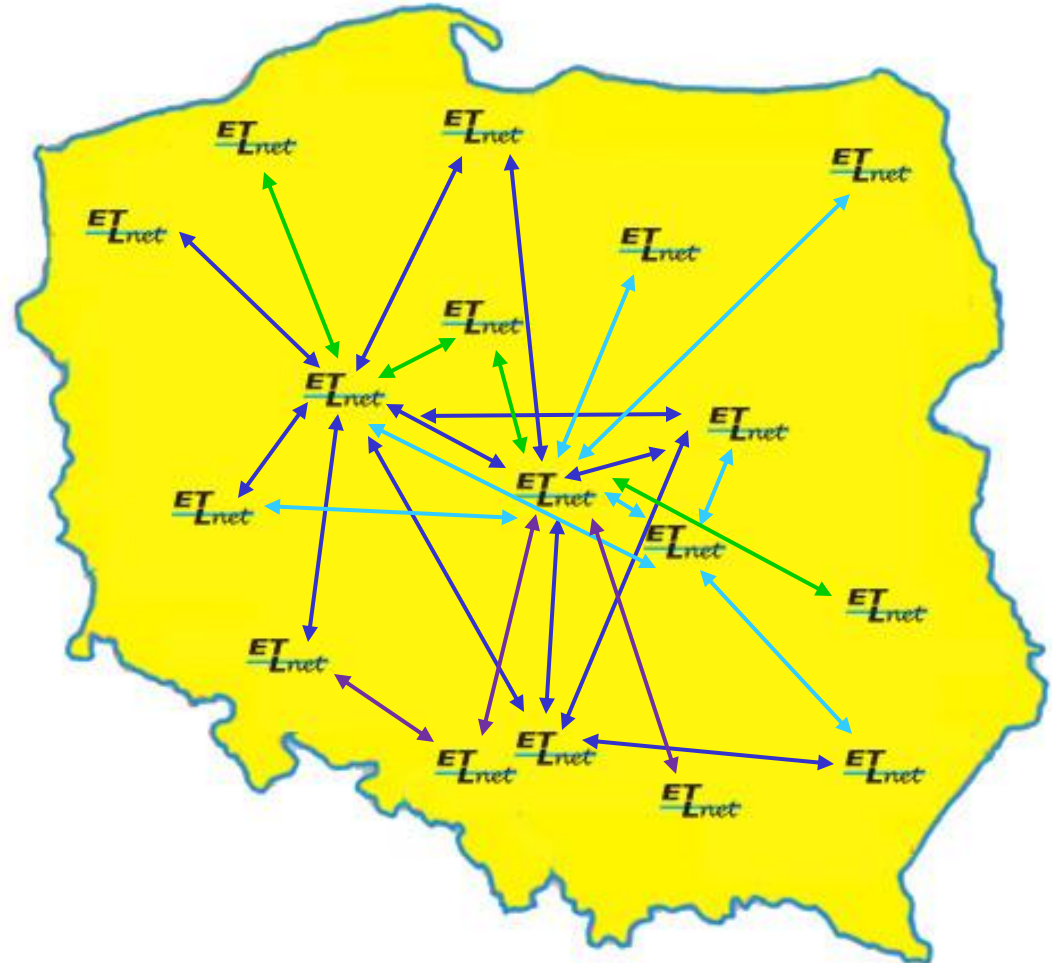
Białystok  
Olsztyn  
Piotrków Trybunalski

### 2008/2009 (15 localisations)

Bydgoszcz  
Koszalin  
Lublin

### 2011 (17 localisations)

Bytom  
Kraków



## Truck fleet

ET Logistik sp. z o.o. has associated company which has own truck



## How IT helps our customers

- The R2 reporting system helps our customers to add more functionality to realize some SCM functions in his ERS systems, for example;
  - The stock „in transport“ level is no more problem
  - Goods quality status on the individual package level is under control
  - Extension of the ERP standard interface
- Our philosophy is to make warehousing and handling (xdock) services in shared space – all thanks to professional WMS – big advantage for the customer, lower cost level, flexible rates
- Very useful preadvice system – to know exact delivery time (with 15 min accuracy) helps with better resource planning

## IT Solutions

- our own team of specialized IT technicians,
  - close cooperation with carefully chosen IT providers,
  - Open interfaces link our basic systems with our clients' systems,
  - shaping our IT solutions, based on best market practice, in way to be able to face up to current supply chain management strategies and still be flexible,
  - ensuring direct access to our report systems and creating individual reports for all processes during the delivery chain.
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- Our basic systems are fully opened for our customers and are currently used in managing specific areas of the supply chain:
    - WMS Warehouse Management System with batch and serial number management,
    - return logistics,
    - supply, distribution & transport,
    - reporting,
    - data flow - interface, EDI exchange,
    - full traceability on batch number level.

## Internal IT capacity and partners

- ❑ 4 project managers
- ❑ 6 project engineers
- ❑ software engineers

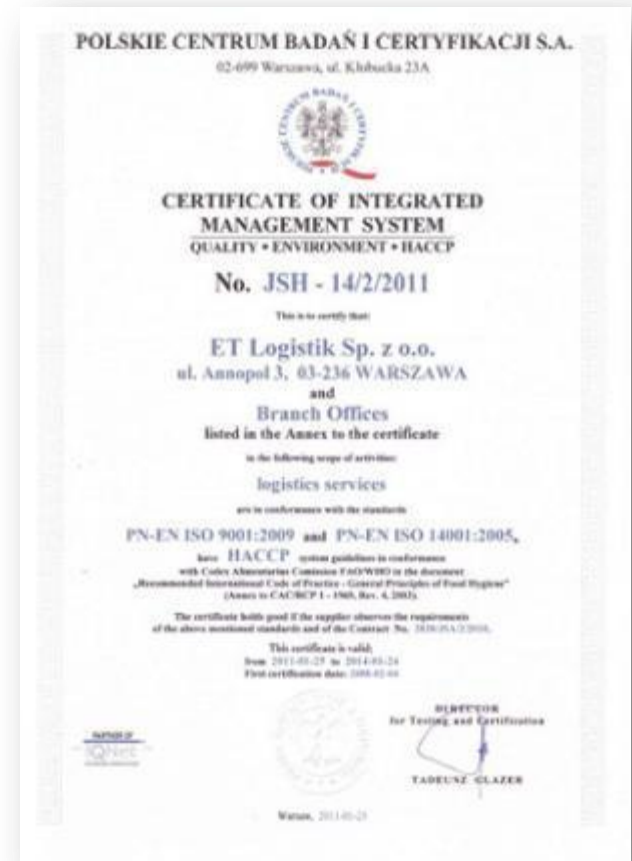
### PN Standard



### Quantum Software SA



# Quality Certificate and HACCP



**ET Logistik Sp. z o.o.**

3 Annopol Str.

03 - 236 Warsaw

Tel:+ 48 22 330 52 20

Fax: + 48 22 330 52 28

Email: [centrala@etlogistik.com](mailto:centrala@etlogistik.com)

www: [www.etlogistik.com](http://www.etlogistik.com)